

YOUR FIRST 100 DAYS

SECOND EDITION

**MAKE MAXIMUM
IMPACT IN YOUR
NEW ROLE**

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FT

PUBLISHING
FINANCIAL TIMES

Praise for *Your First 100 Days*

"Provides a great framework for your first 100 days. Helps you to focus on what is really important."

Peter Rawlinson, Chief Marketing Officer, Malwarebytes

"*Your First 100 Days* will set the tone for all that follows. This book is chock full of practical down-to-earth advice that will help you make the most of those first 100 days. I'll be recommending this book to all of my executive MBA students. And I recommend it to you. If you're in a new job, just read it. Now."

John Mullins, Professor, London Business School

"*The First 100 Days* framework and template helped me prepare for an important interview. I used it to describe my leadership vision and what I would do in my first 100 days if appointed to the role. Happy to report I got the job! Thank you!"

Senior Director, Global Sales Effectiveness, Solar Winds

Your First 100 Days

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