

'Successful leaders achieve lasting change through effective coaching. This book shows you how, starting today.'

Marshall Goldsmith, New York Times #1 bestselling author of *Triggers*, *Mojo* and *What Got You Here Won't Get You There*

Coaching on the Go



How to lead your
team effectively in
10 minutes a day

Phil Renshaw
and **Jenny Robinson**

FT PUBLISHING
FINANCIAL TIMES

Praise for *Coaching On the Go*

'I'm looking forward to using this book to teach leadership to university students as well as with executives. It's great that you can read it from start to finish as well as dig in when you have a specific problem.'

**Lina Sors Emilsson, ReSors Technology AB, Sweden and
Uppsala University**

'Most coaching books *tell* you how to coach. This one *shows* you.'

Paul Smith, bestselling author, *Lead with a Story* and *The 10 Stories Great Leaders Tell*

'A novel and useful way to think about coaching. Relevant to every leader.'

Sheelagh Whitaker, Global NED; author, *Evaline: A Feminist's Tale*

'Great companies need great managers who see it as their responsibility to bring out the potential and performance of their people. Key to this is the ability to coach in the moment, or on-the-go within the context of the job. Phil and Jenny's book, *Coaching On the Go*, brings this to life.'

John Millea, Director People Development, SAP

'A completely useable, practical guide to developing successful coaching techniques in order to be a more effective leader.'

Blair Illingworth, CEO Stirling Plc

'If you are a busy leader, wanting to increase your effectiveness and impact, this book helps equip you with techniques to do just that. It is easy to digest and keeps it simple, helping you to ask more empowering questions to become a more effective leader.'

Karena Freeman, Executive Partner, Global Research and Advisory Firm

'The skills you need to coach are clearly explained with lots of great ideas to put them into practice.'

**Subhan Iswahyudi, B2B Sales Coach; Leadership Development Expert;
Faculty Member, Telkom Indonesia Corporate University**

'This fun and well-informed manual helps to make practical coaching more accessible to everyone.'

Matt Nixon, CEO coach; former Vice President, OE, Shell

'Wow! What a refreshing approach to help someone learn how to use a coaching style to bring the best out of people in a most human and natural way!'

Lester Coupland, Executive Development Director, Cranfield University

'I love this book. Jenny and Phil show you how all leaders can improve their coaching skills. Follow their simple steps wherever you are on the journey and you will be a more successful leader.'

Andrew Hall, Partner, Haywood Mann

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