'Packed with practical tools and examples to help those who want to innovate, profile their strengths, develop their skills and bring ideas to life.' ROLAND HARWOOD, Co-Founder and Managing Director, 100%Open







YES, YOU CAN INNOVATE







Discover your innovation strengths and develop your creative potential

NATALIE TURNER



THE INVESTOR PROFILE

Innovation Role - Providing pragmatism, decision making and influence

Mindset – Courage



INVESTOR'S Strengths:

- Being good at taking into account complex information and being able to make decisions
- 2. Understanding whether a business model might work
- 3. Being pragmatic under stressful conditions
- 4. Judging where and when to allocate time, money, people and resources
- 5. Influencing other organisations and people to create partnerships
- 6. Having the courage to take a risk.

The image represents the mindset of **Courage**. Swirling inwards to make a decision to act, to move forward, to go ahead.



INVESTOR'S Challenges

INVESTORS need a good combination of logical and pragmatic thinking, with a willingness to follow their hunches and take a risk. These are often difficult skills to combine. Some barriers can include:

- The need to ask for information that might be hard to quantify, which can slow down decision making
- Not allocating separate funds outside normal day-to-day business requirements
- Having too many conflicting demands on limited resources
- Failing to help others grow in their ability to influence and becoming a 'bottle neck' in making things happen.

Yes, You Can Innovate

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