



# SOFTWARE REQUIREMENTS ESSENTIALS

**Core Practices for Successful Business Analysis**



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*Foreword by Joy Beatty*

## Praise for *Software Requirements Essentials*

“As research for a book, I once read the ten best-selling requirements engineering books of the prior ten years. This one book succinctly presents more useful information than those ten books combined. I wish I’d had it as a reference then.”

—**Mike Cohn**, *author of User Stories Applied and co-founder of the Scrum Alliance*

“Diamonds come about when a huge amount of carbon atoms are compressed. The compression crystallizes to form diamonds. Karl and Candase have done something very similar: they have compressed their vast requirements knowledge into 20 gems they call ‘core practices.’

“These 20 practices give you the essence of requirements discovery, and for extra convenience they are categorized to make your requirements journey more effective. These practices are potent stuff, and I recommend that they become part of everyone’s requirements arsenal.”

—**James Robertson**, *author of Mastering the Requirements Process and Business Analysis Agility*

“What a valuable resource for new and experienced business analysts alike, who want an accessible, clearly written, and well-organized introduction to key business analyst practices. Karl and Candase do a great job of breaking down a complex role into a straightforward set of practices that can be integrated into your business analysis process to make it more effective.”

—**Laura Brandenburg**, *author of How to Start a Business Analyst Career*

“Candase and Karl have drawn upon their deep knowledge and experience of what it takes to elicit, identify, represent, communicate, and validate requirements for software products effectively. They have produced a useful, accessible, and clear book, which is full of practical advice, great examples, and answers to the hard questions that people building software products face in the real world. If you’re involved in building software in any role, this book will give you guidance on ways to make sure the product meets customer needs and delivers real value.”

—**Shane Hastie**, *Global Delivery Lead at SoftEd and Lead Editor, Culture and Methods at InfoQ.com*

“*Software Requirements Essentials* will be a high-value addition to your business analysis library. I give the book high marks, as it does an excellent job of selecting and comprehensively covering the most essential business analysis practices teams should be considering. I thoroughly appreciated that the content was not overdone. Lessons were succinct while remaining extremely usable. Care was taken to ensure the guidance was applicable

# Software Requirements Essentials: Core Practices for Successful Business Analysis

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