

**Leading Six Sigma:
A Step-by-Step Guide Based
on Experience With GE and
Other Six Sigma Companies**

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PRAISE FOR *LEADING SIX SIGMA*

“Six Sigma promises dramatic performance improvement and significant bottom-line results for businesses. So...why is there so much variation in the actual impact that the many businesses that are pursuing Six Sigma are experiencing? *Leading Six Sigma* reveals the root causes. Ron Snee and Roger Hoerl, two respected and seasoned practitioners, take readers beyond the technical ‘methods-and-tools’ view of Six Sigma and focus their practical insights on what leaders must do to unlock the transforming power of Six Sigma. Their advice is not theoretical but rather distilled to proven approaches based on their experiences as consultant and GE insider. Whether you are engaged in Six Sigma now or are tempted to launch the initiative, this book will help you do it right.”

—Eric Mattenson
VP, Six Sigma, Quest Diagnostics
Formerly Six Sigma Process Leader for GE Capital

“*Leading Six Sigma* does an excellent job of explaining the value of using Six Sigma to drive business performance and giving practical guidance for implementation. Ron Snee and Roger Hoerl have made it simple, understandable, and compelling. The examples they use from different companies such as GE and Grace prove without question that Six Sigma works in companies of very different sizes and cultures. If you are interested in upgrading the capabilities of the people in your company, improving its performance quickly, and positioning it for better results in the future, read this book!”

—Paul J. Norris
Chairman, President, and CEO, W. R. Grace & Co.

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